

Life Sciences

Our Services

We advise national and international pharmaceutical, biotech, diagnostics, and medical devices companies of all sizes on drafting and negotiating contracts in connection with license, collaboration and other industry specific agreements, M&A transactions, financing deals, corporate law and intellectual property law.

We work closely with other domestic and international expert advisors specialized in the life sciences industry, e.g. with respect to regulatory and technical advice and all issues of patent prosecution. Having access to such network we are able to provide one stop shop advice also in large transactions.

We offer custom-tailored service packages, e.g. for start-ups and investors („external legal department“) and for pharmaceutical companies (handling of outsourced legal department functions).

Legal services on which we focus include

- Industry specific contracts and deals, such as:
 - Research and development agreements
 - Collaboration agreements
 - Process development agreements and technology transfer agreements
 - License agreements
 - Loan manufacturing agreements and responsibility segregation agreements
 - Co-Marketing und Co-Promotion agreements
 - Strategic alliances
- Contracts regarding clinical trials (Investigator agreements, CRO agreements etc.)
- Contracts regarding supply, distribution, warehousing, logistics, IT etc.
- Scientific advisor agreements and other consultancy agreements
- Material transfer agreements
- University collaborations and publicly funded projects
- M&A transactions, including due diligence reviews
- Financing rounds and other financing instruments, including:
 - Sector specific financing instruments (venture debt, royalty financing, etc.)
 - Mezzanine financing (convertible loans, silent partnerships, etc.)
- Corporate law
- Competition/Antitrust law
- Intellectual property law
- Employment law
- Dispute Resolution
- Drafting and implementation of employee stock option plans



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Our Track Record

Commercial Deals

- Boehringer Ingelheim on collaboration agreements
- Merz Pharma on collaboration agreements
- MorphoSys on collaboration agreements
- Medigene on license and collaboration agreements
- immatics on license and collaboration agreements
- Bioeq on license and collaboration agreements
- Polpharma on collaboration agreements
- Immunservice on license and collaboration agreements
- 3B Pharmaceuticals on license and collaboration agreements
- Nutrimmun on collaboration agreements
- TVA Medical on collaboration agreements
- Lophius Biosciences on license and collaboration agreements
- Phenex on license and collaboration agreements with Johnson & Johnson
- Arzneimittelwerk Warngau on manufacture, collaboration and license agreements
- Consortium led by Medical University Vienna (MUW) in connection with EU-Grant
- Hummingbird Diagnostics on collaboration agreements with academical partners

M&A Deals

- Medigene on the sale of EndoTAG to SynCore
- Eckert&Ziegler on the sale of OctreoPharmSciences to Ipsen Pharma
- Merz Pharma on the sale of Merz Dental to Shofu
- Dr. Kade Pharma on acquisition of German OTC business from Takeda
- Financial investors on the sale of CorImmuno to Johnson & Johnson
- Sale of an online pharmacy (Asset Deal) to Marcol
- Sale of Vakzine Projekt Management GmbH to an Indian vaccine manufacturer
- Advising CellAct Pharma GmbH on the sale of a drug candidate to the Mundipharma Group

Financing Deals

- Medigene on royalty financing deal with Cowen Healthcare
- Omeicos Therapeutics on funding round
- dentaZOOM on funding round
- NovaPump on funding round
- AudioCure Pharma on funding round
- JenaCell on funding round
- Avidal Vascular on funding round
- BioSkill on funding round
- caprotec bioanalytics on funding round
- Evorion Biotechnologies on funding round



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Publications (Selection)

Books

- “Handbuch Life Sciences Agreements”
Weitnauer/Mennenöh, 2014
- “Life Sciences Report 2016/17 –Kapital,
Recht, Trends“, 2017
- M&A im Life-Science-Bereich, Weitnauer in
Becker/Villinger, Life Science Venturing, 2017
- Beck’sches Vertragsformularbuch IT-Recht,
Weitnauer/ Mueller-Stöfen, 4th edition, 2017

Articles

- Contract Manufacturing Agreements in the
Pharmaceutical Industry (in German),
Mennenöh/ Bergmann, Arzneimittel & Recht,
2/2014, p. 65
- M&A Agreements in the Pharma Sector (in
German), Mennenöh, Arzneimittel & Recht,
1/2014, p. 3
- Patents in Cooperations with Industry
Partners (in German), Mennenöh, VC-
Magazin „Tech-Guide 2011“, p. 38
- The civil liability of the pharmaceutical
entrepreneur in case of an individual
compassionate use (in German),
Bergmann/Forster, PharmR 2021/2, p. 60

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